





Disability reforms and devolved employment support: What does good look like?

Wednesday 27 August 2025



Housekeeping

- Audio check
- Please ask questions throughout
- Short survey
- Aim to finish by 11.45
- Slides and recording will follow
- Connect with us on LinkedIn and X (@policy_practice)

We empower people

Policy

£23 billion of support is unclaimed each year

Read our analysis

Practice

Smart products help our clients efficiently close this unclaimed support gap

View our Better Off platform





Today's speakers



Deven Ghelani
Founder and
Director,
Policy in Practice



Jonathan Portes
Professor of Economics
and Public Policy,
King's College London



Zoe Tyndall
Head of Debt and
Financial Resilience,
London Borough of
Camden



Sam Fathers
Head of Commercial
Development
(South and Wales)
Policy in Practice



Agenda

- Employment: Policy context
 Deven Ghelani, Founder and Director, Policy in Practice
- Employment support and incapacity benefits
 Jonathan Portes, Professor of Economics and Public Policy, King's College London and former Chief Economist at the Department for Work and Pensions
- Increasing voluntary engagement with Employment Support
 Zoe Tyndall, Head of Debt and Financial Resilience, London Borough of Camden
- Using the Better Off Platform to identify & engage with out of work households and track effectiveness of interventions
 Sam Fathers, Head of Commercial Development (South and Wales), Policy in Practice
- Open discussion and Q&A



Deven Ghelani

Founder and Director, Policy in Practice

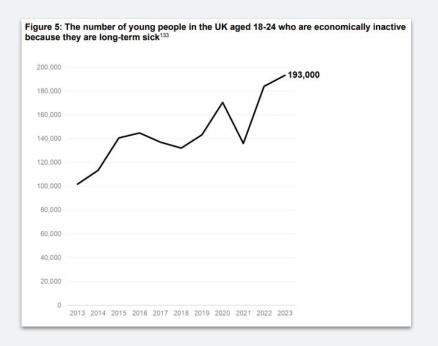
Employment: Policy context

policyinpractice.co.uk





National context



- 2.8 million people are out of work due to long-term sickness
- 800,000 more than before the pandemic
- One in eight young people are not in education, employment or training (NEET)
- The government say that "nothing less than radical reform is required" to tackle economic inactivity



Disability reforms: What's changed?

The <u>Universal Credit and Personal Independence Payment bill</u> was scaled back:

- **Personal Independent Payment:** All reforms and changes for the Personal Independence Payment (PIP) have been halted, until the outcome of the <u>Timms Review</u>.
- Health element of UC: People currently receiving the health element (LCWRA) of Universal Credit (UC) will see their support protected, while new claimants will see their support halved, then frozen, with access via the PIP assessment and limited to 22yo.
- **Standard allowance** for all claimants will rise above inflation, giving single claimants over 25 around £21 more per month by 2029/30.
- Other changes: New legal 'right to try' work without risking benefits, contributory benefits merged into new time-limited scheme



Disability reforms: So what?

Policy in Practice doesn't think the reforms in their current form are sustainable

- We have lost an important marker for illness: Planned merger Merger of PIP and the health element of UC removes the distinction between disability and illness.
- A two-tier system for the health element of UC: People on UC LCWRA today will be protected, while new claimants will get half. We think current awards should be treated like other transitional protection under UC.
- Local authorities will have significant responsibilities: Helping people to access social care, including aids and adaptations to stay active and independent, and move into work through economic inactivity trailblazers and future pathways to work.



Get Britain Working

A package of reforms to support people into work, along with devolution to local areas.

- £170m to Economic Inactivity and Youth Guarantee
 Trailblazers in MCAs / CAs
- £115m via Connect to Work to 43 local areas

How can local areas prove that devolution works?

| Accountable Body for Local Get Britain Working Plans | £ |
|--|------------|
| Buckinghamshire Council | 100,000.00 |
| Cambridgeshire and Peterborough Combined Authority | 100,000.00 |
| Cheshire West and Chester Council | 150,000.00 |
| Cornwall Council | 125,000.00 |
| Cumberland Council | 125,000.00 |
| Devon and Torbay Combined County Authority | 125,000.00 |
| Dorset Council | 125,000.00 |
| East Midlands Combined County Authority | 100,000.00 |
| East Sussex County Council | 100,000.00 |
| Essex County Council | 150,000.00 |
| Gloucestershire County Council | 100,000.00 |
| Greater Lincolnshire Mayoral Combined County Authority | 100,000.00 |
| Greater London Authority | 100,000.00 |

Download a breakdown of programmes and funding allocations by local authorities here



Previous poll results

Given the proposed policy changes around disability benefits, what are your plans to support vulnerable households?

Over half planned to use in house teams and a quarter were planning to work with their VCS

Previous poll

| In-house teams support | 56% (63) |
|--|------------|
| Referrals to housing association teams | 2% (3) |
| Referrals to voluntary community sector organisations via a data sharing agreement | i 11% (13) |
| Signposting to voluntary community sector | 26% (29) |
| Other - please specify in Teams chat | 2% (3) |
| 77 responses | |



What groups in your area will you be engaging with on employment support?

Homeless or at risk of homelessness Young people not in employment

Relatively few areas were focused on the long term economically inactive, despite being well placed to help.

Previous poll results

Previous poll

| NEET/at risk of NEET (not in employment, education or training) | 20% (25) |
|---|----------|
| Carer households | 7% (9) |
| Long-term economically inactive households | 12% (16) |
| Households at risk of homelessness/low financial resilience | 28% (35) |
| Earning below the living wage | 8% (11) |
| Impacted by the benefit cap | 23% (29) |
| Other (please specify in the Teams chat) | 0% (0) |
| 53 responses | |

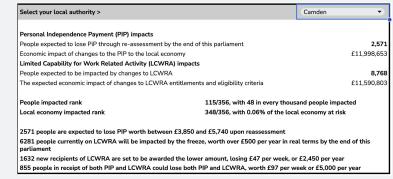


Today's poll

Which have you found most helpful?

- Disability: how national reforms affect your area
- Missing Out: unclaimed benefits in your area
- Policy: Summaries and blogs
- LIFT Community: Insights from other councils
- **Data:** Using your data to track outcomes
- Other (share in the chat)

| 2 | | | |
|--|--------------|--------|--|
| £113m is unclaimed in Camden | | | |
| 29,000 people are not claiming support | | | |
| Benefit type | Amount | Claims | |
| Total amount unclaimed in Camden | £112,882,227 | 57,593 | |
| Universal Credit amount | £67,233,091 | 5,102 | |
| Pension Credit amount | £13,968,729 | 3,621 | |
| Carer's Allowance amount | £7,186,889 | 1,688 | |
| HB (pensioner) amount | £10,808,569 | 1,809 | |
| Child Benefit amount | £3,279,531 | 1,704 | |
| FSM amount | £1,660,050 | 616 | |
| Healthy Start amount | £915,705 | 630 | |
| Water social tariffs amount | £216,640 | 1,441 | |
| Broadband amount | £5,703,740 | 28,519 | |
| WHD amount | £1,565,360 | 10,436 | |
| Free TV Licences amount | £343,922 | 2,029 | |





Jonathan Portes

Professor of Economics and Public Policy, King's College London

Employment support and incapacity benefits







Employment support and incapacity benefits August 2025

Jonathan Portes
King's College London & UKiE·S·R·C U

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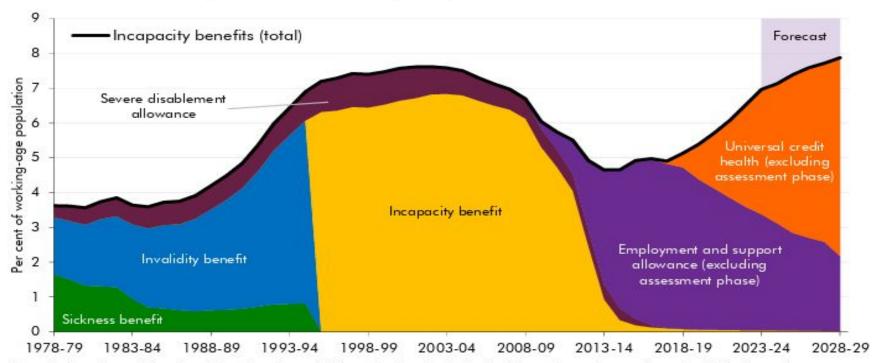
Historical background

Large rise in incapacity benefits began in early 1980s – but *accelerated* from about 1987

Big shift in active labour market policies from mid 1990s with introduction of Restart etc

But little policy focus on incapacity benefits until early 2000s with introduction of NDDP

Chart 1: Caseload prevalence of incapacity benefits



Note: Universal credit is a benefit paid to households rather than individuals. We estimate the number of individuals on the forecast UC health caseload based on the relationship between households and individuals on the UC health caseload in outturn, which increases the number of individuals counted on UC relative to the predecessor ESA system. UC/ESA dual claims are counted as ESA claims and we exclude income support (incapacity/sick and disabled) because almost all income support claimants also receive one of the other benefits listed above.

Source: DWP, ONS, OBR

What did we learn/what do we know

Voluntary programmes – low take-up, but positive impacts

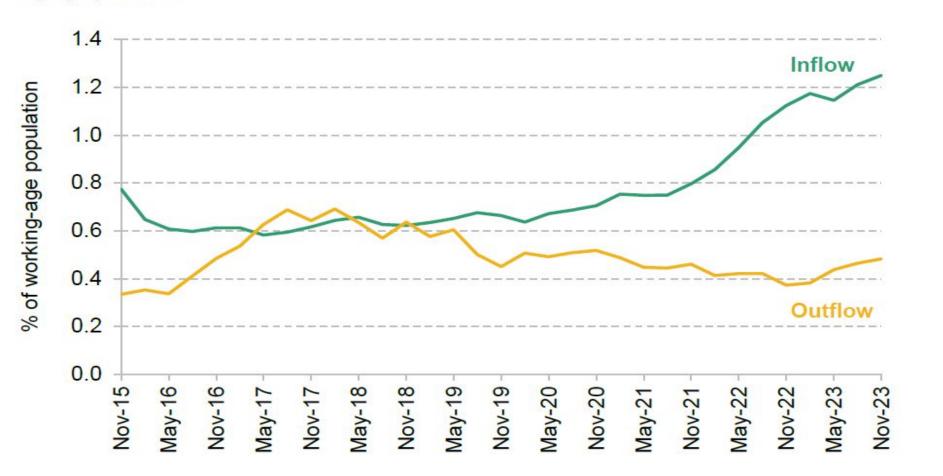
Compulsion – small impact on claims, little impact on employment

Neither central prescription nor payments-by-results are very effective

Risk/loss aversion

Distrust

Figure 5. Annual flows into and out of working-age disability benefits as a share of working population



What do we need/big evidence/practice gaps?

Engagement

De-risking

Social networks

Local labour markets

Inflows



Employment support and incapacity benefits August 2025

Jonathan Portes
King's College London & UK

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Zoe Tyndall

Head of Debt and
Financial Resilience,
London Borough of Camden

Increasing voluntary engagement with Employment Support





Key principles

- Voluntary engagement not more conditionality
- Holistic support not employment first
- Proactive not responsive





Weeks 1 - 4

Discovery

22 research interviews and content testing with people

000

Weeks 5 - 8

Experiment

Contacted **750** people on LCWRA

Support chats with **78** people Connected **35** with employment advisors



Weeks 9 - 12

Analysis

Research interviews with **18** of the participants 2-4 weeks later

Danny*



Danny has **bipolar disorder and autism**, **COPD and severe asthma**, **anxiety and depression**.

He **worked for many years as a chef** before his health conditions made it impossible to keep working.

Danny was pleased we'd got in touch - he had **just been served a S21 (no-fault) eviction notice and didn't know where to turn,** so our text came at a good time. He was open to going back to work, but was clear he couldn't engage until he'd sorting his housing situation.

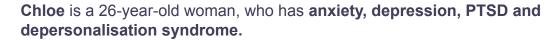
He reflected that he's **now very overweight and would struggle to go back to such a demanding role as being a chef.** But would like to retrain and find accessible exercise options to begin recovering his health – but has no idea where to start.

Outcomes:

- We linked him to housing options information
- We organised an appointment to get him a cost of living grant and benefits check
- We signposted to local exercise groups
- We connected him with Good Work Camden, so he could talk to an advisor about training options which are right for him, at his own pace



Chloe*



She was previously **homeless and struggles to leave the house without someone with her.** She previously had a lot of support from services but feels like everything dropped off when she turned 25 which made her **"feel a bit bitter...I almost gave up".**

She previously worked as a pharmacy dispenser, and did try to return to work a few times but couldn't maintain it. **She has looked for work, made applications and was invited to an interview** that she wasn't able to attend because she couldn't leave the house that day.

She was engaged in the conversation and happy to be connected with an employment advisor **once she was convinced that they would be adaptable to her needs**. Despite her willingness and motivation to work, it is clear that she will need adequate mental health support before she is able to get or sustain a role.

Outcomes:

- Did an application for a Cost of Living Grant
- Referred her to welfare rights team to review her PIP award level
- Signposted to low cost therapy services
- Connected her with Good Work Camden to talk about a range of flexible options



Barry*



Barry is a 53 year-old male resident living in a Council bedsit on the second floor. **There is no lift in the building, and due to his mobility issues, he would like to move.**

This was the primary reason he requested the support call. Barry suffers from arthritis in both knees, however his major health concern is **stage 2 chronic kidney disease.**

While housing was his primary concern, the holistic conversation was able to highlight multiple opportunities that can support him, including a chat with an employment advisor

Outcomes

- Refer to Adult Social Care for a care needs assessment and occupational therapy
- Signpost to housing advice
- Refer to Money Advice Camden for welfare rights advice
- Signpost to community activities
- Connect with talking therapy and low-cost mental health services
- Refer to Employment Support for an introductory chat

What we learned

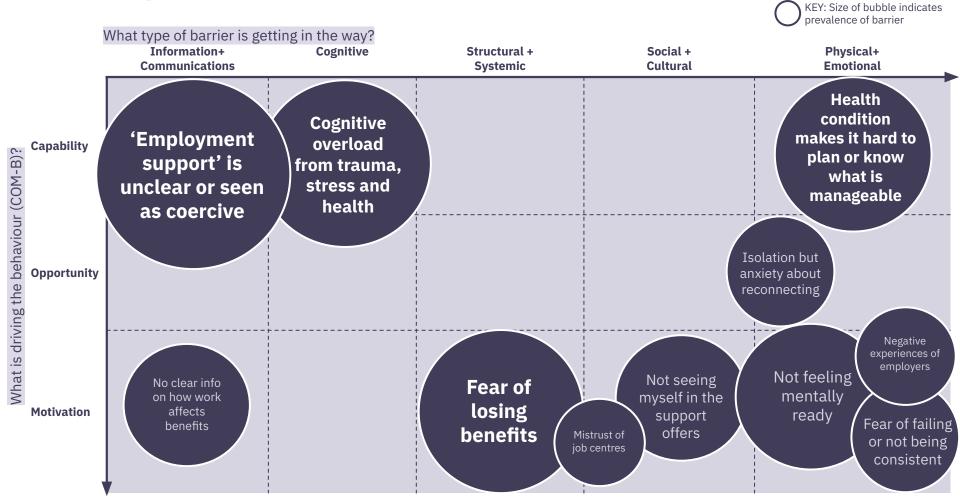
To run effective voluntary engagement schemes you need to:

- 1. Design support based on deep understanding of the real barriers to engagement
- 2. Focus on quality of communications and staffing
- 3. Deliver locally

With this approach, we can be reasonably confident in good ROI – we estimated £2.5 return for every £1 spent

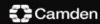


Understanding the real barriers:



Focus on quality of communications and staffing





∨ Services

Home > Benefits and financial support

Find support that's right for you with a one-on-one chat

If you're managing a health condition or disability, we know it can be hard to know what support is available to you and how to access it.

We're offering a friendly one-off chat to help people on health-related benefits take the first step to getting the support you need.

There's no pressure to commit to anything, and nothing you need to prepare. We'll go at your pace.

Sign up for a chat >

If you need any help filling out the form please email supportchat@camden.gov.uk.

Focus on quality of communications and staffing

Meet the team

Read a bit about the people you'll be talking to.

Constance



Richard



Hi, I'm Richard. I'm a Welfare Rights Advisor for Camden Council. I previously worked for 20 years for charities supporting adults with disabilities, particularly with adults with acquired brain injuries. When I am not at work I enjoy spending time with my family, watching sport and playing tennis.

Hi, I'm Constance. I'm a Senior Welfare Rights Adviser at Camden Council. I used to work as a nurse and have lots of experience supporting people in the community, including in disability-led organisations focused on work support. I'm also a new dog owner and love taking breaks to walk him in the local parks.

Be able to deliver support at each rung of the ladder

Actively thinking about work in mid/near future Help looking/applying for suitable roles (CV writing, job matching, training)

Education or training (not necessarily related to work aims)

Structured and regular volunteering

Building confidence and

Building social confidence: social activities, ad-hoc volunteering, hobby groups

Building wellbeing: exercise classes, talking therapy

Freeing up bandwidth to think about future

day to day structure

Tackling practical blockers: home adaptations, transport, support with caring

Accessing all relevant benefits

Stabilising day to day

Dealing with crisis: debt problems, housing insecurity

With this approach we can be reasonably confident in good return on investment

We estimate £2.5 fiscal benefit to £1 spent

Spend:

Ca. **£9k** of staff time over 12 weeks; including project design and evaluation

Fiscal benefits:

DWP estimate £8k per year direct fiscal benefit of someone moving from incapacity benefits into part time work

The wider societal savings were estimated at £15k per year

Estimated return:

Taking just the direct fiscal benefit

And assuming just **3 of the 35** connected with
employment support go onto
part time work

Would deliver a fiscal benefit of £24k

Just over 2.5 x the spend on the work

To build on this work

• Share data better across organisations to strategically time and target the offer:

- Utilise GP process and fit notes to access people who have recently stopped work and add in an employment rights element to help people stay in work
- target people after X months on LCWRA

Target younger LCWRA residents:

- Our cohort skewed older, but the few younger residents we engaged with often lacked clarity or confidence about where to start.
- There may be a valuable window to reach this group earlier, before they disengage entirely.

Work with trusted community partners or the NHS:

 Local delivery doesn't mean local government - understand how trust and prior relationship in the institution changes engagement levels and how this varies by demographic.

Toolkit

Increasing Engagement with Employment Support

A Test and Learn Toolkit

About this toolkit

This toolkit pulls together practical tips, templates and learnings from a 12 week test and learn pilot at Camden Council trialling how we might support those people on health benefits who can and want to, in taking steps towards finding work.

We hope it will be useful for other local, regional and national government teams and related organisations who are thinking about how best to support those in this group and would like to replicate or build on this initiative.



Part 3: Reaching out

3.1 Designing how to reach out to people and what to say

Once you have your data and have wrapped up any research you want to do, the next stage is the experiment itself – reaching out to people on LCWRA to see if they'd like a 1:1 support chat.

What we did

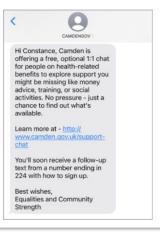
Setting some principles for how we'd speak to residents

"The word 'support' caught my eye. It didn't sound like someone was going to question me or make me feel bad. It sounded like help."

"It's so important to say that it's no pressure, we'll go at your pace"

Before creating our communications, we tested examples with residents to understand the best language to use in our messages – whether in writing or in person.

Appendix 3: SMS and Email Templates Initial Text





Sam Fathers

Head of Corporate

Development (South & Wales),

Policy in Practice





Using the Better Off Platform to identify & engage with out of work households and track effectiveness of interventions

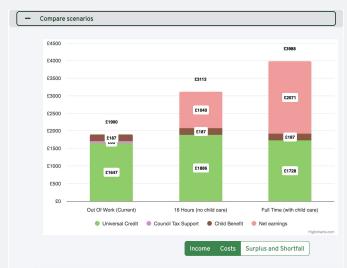


The Better Off Platform

More Than Just Data

- Track Effectiveness
- Evidence the people better off in work
- Support with targeted interventions
- Maximise effective support
- Tools to automate and remove duplication
- Streamline processes

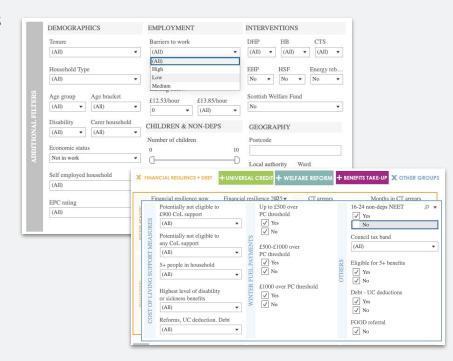




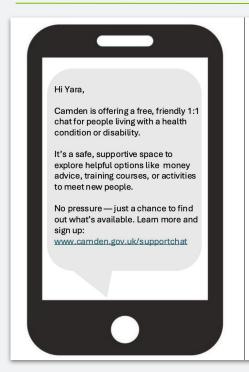


How LIFT can support your residents

- Key metrics in LIFT will assist your officers in targeting employment support
- Metrics by Ward
 - Unemployment
 - Cash shortfalls & debt
 - Impacts of Welfare Reform
 - NEETs
- Quality work
 - Earnings under the National and London Living Wage
- Identify barriers to work



Better Off Platform used for employment support



Find support that's right for you with a one-on-one chat

If you're managing a health condition or disability, we know it can be hard to know what support is available to you and how to access it.

We're offering a friendly one-off chat to help people on health-related benefits take the first step to getting the support you need.

There's no pressure to commit to anything, and nothing you need to prepare. We'll go at your pace.

Sign up for a chat >

If you need any help filling out the form please email supportchat@camden.gov.uk.

The kind of support we can talk about

We'll listen to you about what's going on and explore support that could make life a bit easier. If anything feels right for you, we can help you get connected to services.

You can choose what you want to talk about - whether it's just one topic or a few things that matter to you. This could be:

- · taking up exercise that feels manageable and inclusive
- · accessible travel options or help with transport costs
- · starting training or education that suits your pace and interests
- · opportunities to meet new people and feel more connected
- exploring gentle first steps toward work, if and when you're ready
- benefits issues like claiming everything you're entitled to, or questions about recent news stories on health benefits

Read more about the different types of support we can help you access.

Who you'll be talking to

You'll be speaking with either Constance or Richard. They're both trained in welfare benefits advice and have a background in health conditions and disabilities.

They have lots of experience helping people access the right support and feel more confident about their options.

Meet the team

- LIFT & BOC can be used together to maximise outcomes
- Allows for different supports to different cohorts
- Maximise ROI
- Prioritse support for those who need it
- Use technology to remove pressure on officers

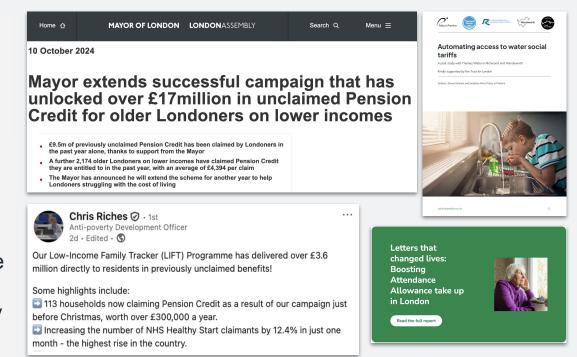


LIFT Campaign Manager & BOC makes everything easier

The LIFT campaign manager automates identification, outreach & impact tracking for take-up campaigns and support

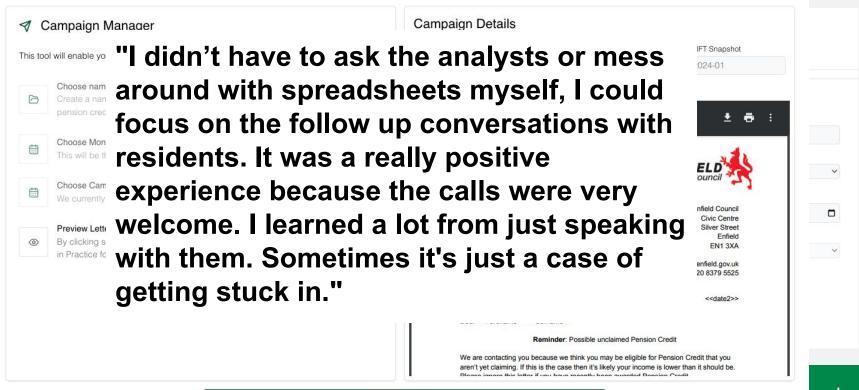
LIFT is used by over 120 councils across the UK

Take-up campaigns have included Pension Credit, Healthy Start, Free School Meals, Attendance Allowance, Social Tariffs and many more.



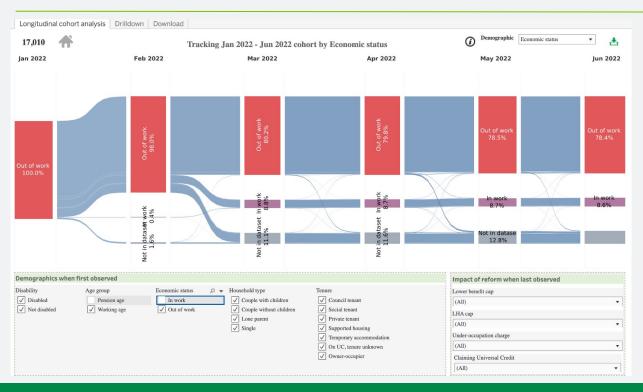


Councils save on staff costs by automating campaigns





LIFT can track outcomes over time



- Easily and visually track households work journeys
- Track impact in your targeted and untargeted cohorts
- One click to see the impact of campaigns on households





Discussion and Q&A



What's next

If you have more questions or are keen to collaborate, feel free to **book a chat with us** using the QR code or the link in the chat



Register for our next free webinar:





Thank you to our guest speakers

Zoe Tyndall, Head of Debt and Financial Resilience, London Borough of Camden

Jonathan Portes, Professor of Economics and Public Policy, King's College London and former Chief Economist at DWP

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